



**Town of Yarmouth**  
**Tender – Trucking of Highway Salt**  
**2025/2026 Season**

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The Town of Yarmouth invites tenders for the delivery of bulk highway salt from the Canadian Salt Company in Pugwash, NS, to the Public Works salt shed at 227 Pleasant Street in Yarmouth, NS for the 2025/2026 winter season.

The salt storage shed holds up to 300 tonnes of salt and is to be replenished throughout the winter season as required. The total quantity of salt to be hauled is approximately 1,500 tonnes.

Items requiring special mention are as follows:

- a) On demand delivery within 24 hours of placing order
- b) Delivery of approximately 100 tonnes per order
- c) Salt is to be protected from excessive moisture during transport by covering the truck box with a tarp or other suitable protective covering.
- d) Haul approximately 1,500 tonnes of salt from The Canadian Salt Company in Pugwash to the Town salt storage shed at 227 Pleasant Street in Yarmouth based on unit pricing for the 2025/2026 winter season. The unit pricing is to include all delivery costs associated with the work, FOB Yarmouth, NS, excluding HST.
- e) Contractor is to provide unit pricing based on delivery between 8:00 a.m. – 4:00 p.m. Monday to Friday so that the load will be completely unloaded, stored, and signed for during normal working hours of Town employees. Contractor is to provide second unit pricing if delivery is permitted with no time restrictions, 7 days per week.
- f) Submit a copy of tenderer's current and valid letter of good standing issued by the Nova Scotia Construction Safety Association or similar organization and the Province of Nova Scotia Department of Labour, as well as, a copy of the tenderer's current and valid clearance letter issued by the Workman's Compensation Board of Nova Scotia.
- g) Tenders clearly marked, "**Tender – Trucking of Highway Salt**" will be received by Mr. Jeff Gushue, CAO for the Town of Yarmouth, 400 Main Street, Yarmouth, NS, B5A 1G2, until **3:00 p.m. local time Thursday, October 2, 2025**. Fax or email bids will not be accepted. Late tenders will not be accepted and will be returned unopened. Immediately following the tender closing, tenders will be opened publicly by the tender opening committee in the Town of Yarmouth Council Chambers, 400 Main Street, Yarmouth, NS. The lowest or any tender may not necessarily be accepted. The Town of Yarmouth reserves the right to accept a tender determined to be in the best interest of the Town.

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**1. Salutation:**

.1 Mr. Jeff Gushue  
Chief Administrative Officer  
Town of Yarmouth  
400 Main Street  
Yarmouth NS B5A 1G2

.2 Hauling of Bulk Highway Salt

.3 From:

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**2. Tenderer Declares:**

- .1 That the proposed work was carefully examined.
- .2 That the tenderer was familiar with local conditions.
- .3 Tenderer has carefully examined the attached letter.

**3. Tenderer Agrees:**

- .1 To enter into a contract to supply all labour and equipment to do all the work as described and specified for the unit prices stated in the schedule of quantities and unit prices.
- .2 That the total tendered price shall be the sum of the products of the tendered unit prices times the estimated quantities.
- .3 That this tender is valid for acceptance for sixty (60) days from the tender closing date.

**4. Schedule of Quantities and Unit Prices:**

Item	Description	Unit of Measure	Estimated Quantity	Unit Price	Total Price
Option 1	Trucking of bulk salt – restricted delivery 8:00 a.m. – 4:00 p.m., Monday to Friday	Tonne	1500	\$	\$
				Add HST (15% of estimated contract price)	\$
				Total Amount Payable	\$
Option 2	Trucking of Highway salt – no restriction on delivery	Tonne	1500	\$	\$
				Add HST (15% of estimated contract price)	\$
				Total Amount Payable	\$

**5. Completion Time:**

- .1 Contractor agrees to deliver bulk salt as required by the Operations Supervisor.

**6. Signatures:**

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2025

\_\_\_\_\_  
Name of Tendering Firm

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Signature of Signing Officer

\_\_\_\_\_  
Company Address

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
Fax

\_\_\_\_\_  
Email